November 14, 2025

To
The Secretary, Listing Department
BSE Limited (SME)
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai – 400 001

Sub: Submission of Investor Presentation to be made to Analysts/Investors

Please find enclosed herewith the Investor Presentation to be made to Analysts/Investors on the Financial Results of Prevest Denpro Limited for the half year ended September 30, 2025.

This presentation is being submitted in compliance with Regulation 30(6) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

The same is also made available on the Company's website www.prevestdenpro.com.

This is for your information and records.

Thanking You,
Yours faithfully,
For Prevest Denpro Limited

AMAN SADHOTRA
Digitally signed by AMAN SADHOTRA
Date: 2025.11.14 17:55:52 +05'30'

Aman Sadhotra
Company Secretary and Compliance Officer

PREVEST DenPro®

THE FUTURE OF DENTISTRY

INVESTOR PRESENTATION

HY1 FY25-26

DISCLAIMER

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Business **Highlights**

Export to over
+90 countries
worldwide

+60
Dealers in India

+90
Overseas Agents

MISSION **VISION**

To enhance global oral health with Innovative, high quality dental products.

To be global leader in dental products known for quality, innovation and customer service.

Business Snapshot

BIG **JOURNEY**

begins with small steps..

Investment **Presentaion**

2000 1st Manufacturing Unit Established

2003 1st Dental Company in India to receive ISO 9001:2000

2006 1st Dental Company in India to recieve ISA 13485:2003 CE Certificate

2011 2nd Manufacturing Unit Established

2019 Technology Transfer agreement signed with Sri Chitra Institute, Trivandrum for Biomaterials

2019 MOU signed with various dental institutions (ACPM dental College of Dental

2020 MOU signed with A.B Shetty memory Institute of Dental Sciences and RMS's NN Satha College of Pharmacy

2021 1st Indian dental materials company to be listedon stock exchange

2021 Recieved USFDA clearance for dental cementsand MDSAP certificate

2021 Application filed for 1st patent for In-house develpoed product

2021 Saudi FDA registration completed

2023 Prevest Research Centre

2023 Incorporate DenVisio Biomed Limited

2023 Launch of Oradox

2024 Hosted Charaka Awards 2024 with IDA, honoring excellence in dentistry

2025 Incorporation of WOS Axiodent Inc.

Growth **Strategies**

Diversification: This strategy involves expanding the product or service offerings of Prevest Denpro Limited into new markets or industries. For example, if Prevest Denpro Limited primarily offers dental equipment, diversification might involve branching out into related areas such as dental consumables or even into entirely new sectors like medical devices.

Market Penetration: With this strategy, the focus is on increasing Prevest Denpro Limited's market share within its existing market segments. This might involve aggressive pricing strategies, promotional campaigns, or improving distribution channels to attract more customers or clients.

Product Development: This strategy entails creating new products or enhancing existing ones to better meet customer needs or to capitalize on emerging trends. For Prevest Denpro Limited, this could involve developing innovative dental equipment with advanced features or improving the usability and efficiency of current products.

Market Development: This strategy involves expanding Prevest Denpro Limited's reach into new geographic regions or demographic segments. This could mean entering international markets where the company currently doesn't have a presence or targeting new customer groups within its existing markets.

E-commerce Expansion (Prevest Direct): Prevest Denpro Limited launched its e-commerce platform, Prevest Direct, in late 2023, which has received overwhelmingly positive responses from customers. This growth strategy involves leveraging the success of Prevest Direct to further expand the company's online presence and sales channels.

Prevest Research Centre

- **Innovation & Development:** Creates advanced dental materials and technologies.
- **Quality Enhancement:** Ensures high safety, efficacy, and durability.
- **Customization:** Delivers tailored solutions for specific client needs.
- **Faster Time-to-Market:** Accelerates product development and launches.
- **Cost Efficiency:** Reduces R&D costs and optimizes manufacturing.
- **Intellectual Property:** Strengthens proprietary technologies.
- **Regulatory Compliance:** Facilitates global market entry and certification.
- **Sustainability:** Develops eco-friendly and sustainable products.
- **Collaboration:** Partners with experts for cutting-edge solutions.
- **Brand Reputation:** Reinforces commitment to quality and innovation.

Top 10 Revenue **Generating Products**

Investment **Presentaion**

Alvocure 12g

Enlighten Comfort

Endoseal

Magma NT

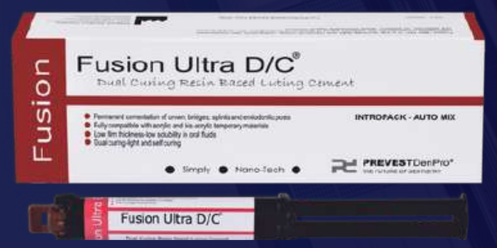
ORATEMP C&B

Fusion Flo Combo Kit 4x2g

Fusion I Seal Economy Pack 4x2g

MICRON SUPERIOR

Orafil G



Fusion Ultra D/C

Disinfectant Business

COMMERCIALISATION INITIATED

- The Company has formally commenced commercialisation of its Disinfectant Products Division during HY1.
- Initial batches have been rolled out after completing all regulatory, quality and market-readiness checks.
- Early customer response is encouraging, and distribution onboarding is currently underway.
- This segment is expected to gradually scale over the next few quarters as market penetration improves.
- With this, Prevest DenPro further diversifies its product portfolio and strengthens participation in the infection-control segment.

Dental
Trends

- The **global dental market** is witnessing strong growth, projected to reach ~USD 41 billion in 2025 with a CAGR of about 11.5% through 2032.
- Demand is driven by rising awareness of **oral health, ageing populations, and increasing preference for aesthetic and cosmetic dental procedures.**
- Rapid adoption of **digital dentistry, CAD/CAM, and 3D printing** is transforming workflows, enabling precision and faster treatment delivery.
- The Asia-Pacific region, especially **India,** is emerging as the **fastest-growing market** due to higher disposable income and access to advanced care.
- Manufacturers focusing on **innovation, cost-efficient materials, and in-house lab solutions** are positioned to benefit from these global shifts.

Source: Market Research Future, Fortune Business Insights, Grand View Research (2024–2025)

Long-Term **Goals**

Prevest DenPro Limited aims to establish itself as a global leader in dental materials and digital dentistry solutions, driven by continuous innovation and advanced technology. The Company is focused on rapidly penetrating the domestic Indian dental market by strengthening brand visibility, expanding distribution networks, and introducing a wider range of high-quality, cost-effective products. Alongside this, Prevest is strategically advancing its international expansion with a strong presence across key global markets through localized approaches and adherence to global regulatory standards. Emphasis remains on sustainable, technology-led growth, powered by ongoing investments in research & development, 3D printing, and automation-driven manufacturing. Through operational excellence, customer-centric innovation, and responsible business practices, Prevest DenPro is committed to creating long-term value for its stakeholders while shaping the future of modern dentistry.

Diversification **Strategies**

- Expanding beyond core dental materials into digital dentistry, 3D printing, and preventive oral care solutions.
- Broadening the product portfolio across restorative, prosthodontic, endodontic, and orthodontic segments.
- Accelerating domestic market penetration through wider distribution, marketing, and product accessibility.
- Strengthening global presence in emerging and developed markets via strategic partnerships and localized operations.
- Driving innovation-led growth through continuous R&D, advanced manufacturing, and technology integration.

Investment
Presentaion

Business Performance **Strategies**

- Prevest DenPro Limited delivered steady performance in **HY1 FY25–26**, driven by healthy sales growth across both domestic and export markets.
- The Company witnessed rising demand for core dental materials and continued traction in digital and 3D-printing product categories.
- Export revenues remained robust, supported by expanded market reach and addition of new distributors in key geographies.
- The domestic business gained momentum through increased penetration, brand visibility, and product awareness initiatives.
- Operational efficiency, cost optimization, and a diversified product portfolio contributed to sustained profitability and growth momentum.

Technology & **Innovation Focus**

1. Prevest DenPro continues to invest in advanced manufacturing and R&D to strengthen its innovation-led growth strategy.
2. The Company is integrating 3D printing and Rotoflex technology to enhance precision, efficiency, and product customization.
3. Development of new-generation dental materials is underway to meet evolving clinical needs and international standards.
4. Focus remains on automation, process optimization, and digital transformation across production facilities.
5. Through continuous innovation and technology adoption, Prevest aims to deliver superior quality, scalability, and sustainable competitiveness.

Domestic Market **Expansion Plan**

1. The Company is taking a ground-level approach to expand its reach across India, focusing on underserved regions and mid-sized cities.
2. A stronger distributor and dealer network is being built to ensure faster product availability and better customer support.
3. Marketing and training initiatives are being rolled out to engage dentists, clinics, and institutions more effectively.
4. New affordable and high-utility dental products are being introduced to meet the needs of general practitioners and small labs.
5. The focus remains on strengthening relationships, improving service response times, and building brand preference in the domestic market

Investment
Presentaion

RISK ANALYSIS **& MITIGATION STRATEGIES**

- Market Risks: Fluctuations in demand, competitive pressures.
- Diversification: Expanding product lines and markets

- Operational Risks: Supply chain disruptions, production issues.
- Streamlined Operations: Implementing lean practices, enhancing efficiency.

- Financial Risks: Cash flow volatility, currency fluctuations.
- Financial Planning: Hedging, optimizing capital structure

- Regulatory Risks: Compliance challenges, changes in regulations.
- Compliance Measures: Regular audits, staying updated with regulations.

STRENGTHS AND **OPPORTUNITIES**

Well - established global sales network
With consistent marketing efforts over the years, the Company has been able to make its product reach to over 90 countries with network of 60+ national dealers and 90+ overseas agents

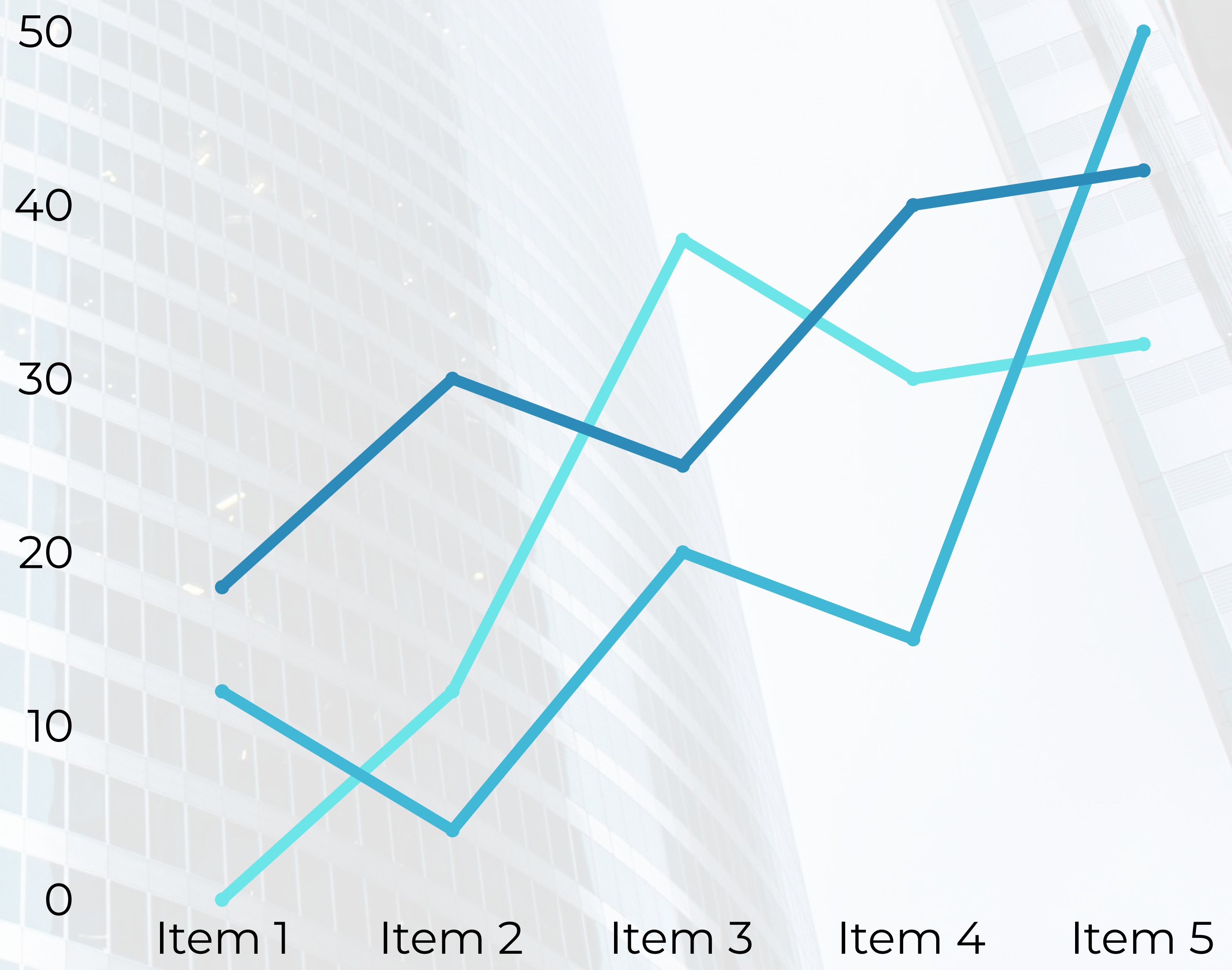
Comprehensive Product Portfolio
In the last two decades of operations, the Company has been successful in establishing a comprehensive portfolio of over 100 dental products covering endodontics, orthodontics, composites, impression materials, finishing & polishing materials, auxiliaries' materials, hemostatic materials, temporary materials, lab materials, adhesives, cement & liners and tooth whitening.

Research Collaboration with prominent academic institutes
The Company has entered into collaboration with 15+ reputed dental universities & institutions of India for exchange of technical knowledge and conducting training & research on dental materials.

Strong Advisory Board & Management
The promoters of the company have a combined experience of over 40 years in dental industry backed up with strong management team. It also has an advisory board of experienced & highly educated dental professionals .

B2B and B2C Sales Model
Along with B2B Sales (i.e. sales todealers and agents), the Company is connecting directly with consumers through its own online portal (prevest direct.com) , GEM Portal and other online marketplaces

Financial **Updates**



Investment **Presentaion**

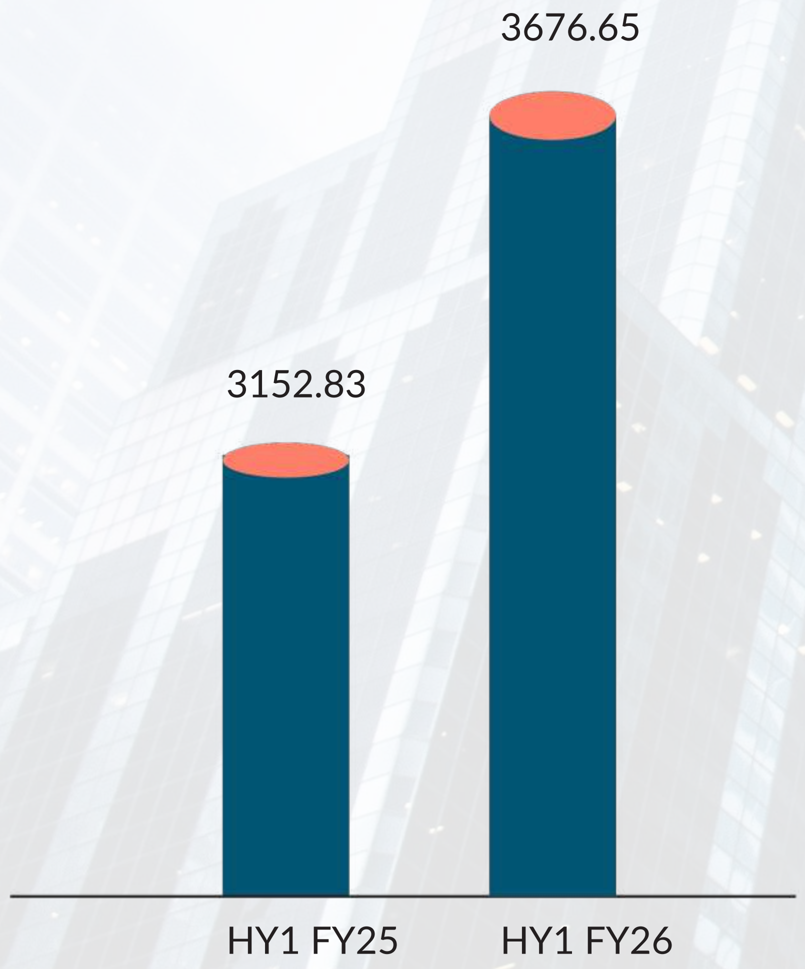
Revenue **Breakdown**

Domestic Sales vs. Export Sales

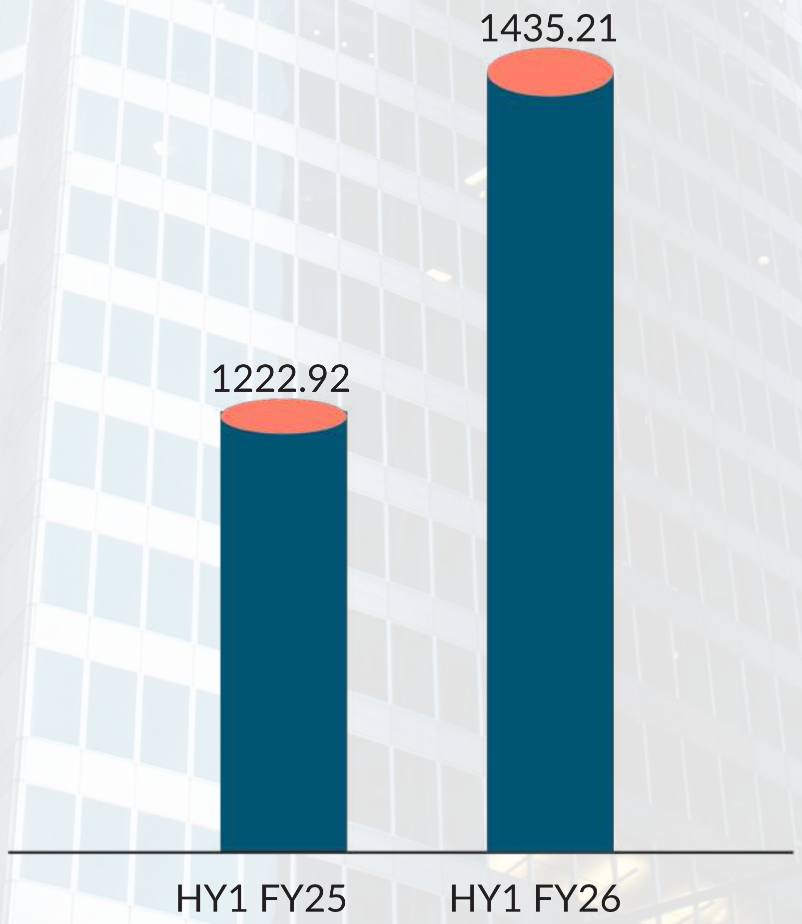
Particulars	2024-25 HY1 FY 25	2025-26 HY1 FY 26	YOY
Domestic Sale	12.59 Cr	13.23 Cr	5.08%
Export	16.67 Cr	20.72 Cr	24.30%

H1 FY26 Performance
Highlights

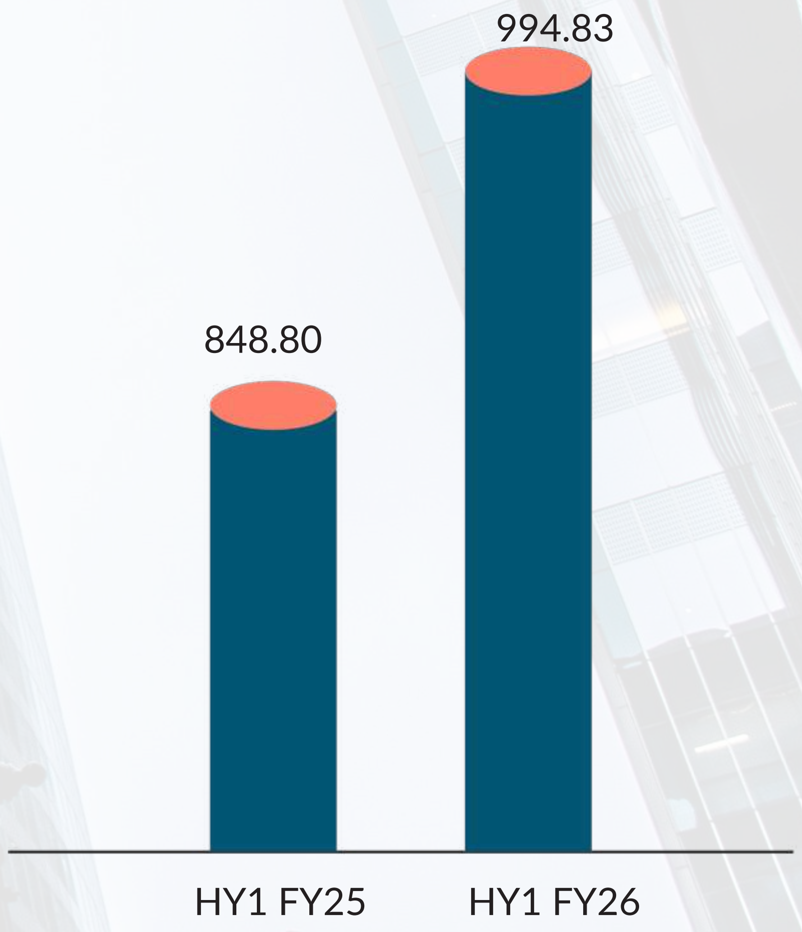
Total Revenue (Rs. In Lakhs)



EBITDA Trend (Rs. In Lakhs)



PAT Trend (Rs. In Lakhs)



Profit & Loss
Statement

Investment
Presentaion

In Lakhs

Particulars (Rs. Lakhs)	HY1 FY26	HY1 FY25
Revenue from Operations	3440.84	2962.65
Other Income	235.81	190.18
Total Income	**3676.65**	**3152.83**
Cost of materials consumed	877.62	672.15
Purchase of Stock in Trade	-	-
Changes in Inventories of Finished Goods, WIP & Stock in Trade	(48.31)	(20.31)
Employee Benefit Expenses	633.59	557.46
Depreciation and Amortization Expense	99.19	94.83
Other Expenses	778.54	720.61
Profit before Tax	**1336.01**	**1128.09**
Current Tax	329.06	264.04
Deffered Tax	12.13	15.25
Profit After Tax	**994.83**	**848.80**
EPS (in Rs.)		

Balance **Sheet**

In Lakhs

Liabilities (Rs. Lakhs)	Sep-25	Mar-25
Equity		
Equity Share capital	1200.30	1200.30
Reserve and Surplus	10351.71	9356.88
	11552.01	**10557.18**
Non Current Liabilities		
Deferred Tax Liabilities (net)	111.64	99.51
Total Non Current Liabilities	**111.64**	**99.51**
Current Liabilites	-	-
Trade Payables	186.57	162.06
Other current liabilities	404.02	425.14
Short Term Provisions	50.46	8.97
Total Current Liabilities	**641.06**	**596.17**
Total Equity and Liabilities	**12304.71**	**11252.86**

Assets (Rs. Lakhs)	Sep-25	Mar-25
Non Current assets		
Property, Plant and Equipment	2640.31	2681.31
Capital work-in-progress	-	-
Intangible Assets	10.73	-
	-	-
Total Non Current Assets	2691.04	2681.31
Current Assets		
Investments	622.04	470.04
Inventories	920.15	803.50
Trade receivables	1037.93	767.25
Cash and cash equivalents	6748.83	6089.84
Loans & Advance	112.08	210.04
Other current asset	212.63	230.88
Total Current Assets	**9653.67**	8571.54
Total Assets	**12304.71**	**11252.86**

Cash Flow **Statement**

Investment **Presentaion**

In Lakhs

Particulars (Rs. Lakhs)	SEP 2025	MAR 25
Net Profit Before Tax	1336.01	2427.27
Operating profit before working capital changes	1223.99	2249.40
Cash generated from Operations	(267.74)	(149.17)
Net Cash from Operating Activities	668.69	1497.59
Net Cash from Investing Activities	(9.70)	(174.06)
Net Cash from Financing Activities	-	(120.03)
Net Increase / (Decrease) in Cash and Cash equivalents	658.99	1203.49
Cash & Cash equivalents at the beginning of the period	6089.84	4842.79
Cash & Cash equivalents at the end of the period	6748.83	6046.29

Future
Growth Drivers

- The Company plans to introduce new dental materials and digital solutions to meet changing market needs.
- Domestic sales will be a key focus, with deeper reach and stronger dealer networks expected to drive volume growth.
- Exports are set to rise through new market entries and stronger relationships with existing global partners.
- Ongoing investments in automation and R&D will help improve efficiency and shorten product development cycles.
- The Company will continue to focus on cost control, capacity utilization, and quality improvement to maintain steady, profitable growth.

Thank
You.